

Hunterdon County, NJ In-Demand Occupations

In-Demand Occupations

Introduction

In order to better understand occupational demand in Hunterdon County, key characteristics of the 10 most “in-demand” occupations were assessed. In-demand occupations were defined as the occupations with a median hourly wage of at least \$15.46 that are projected to have the highest number of annual openings over the coming years.

The wage of \$15.46 was determined using the United Way of Northern New Jersey’s ALICE Study of Financial Hardship. This report analyzed the costs of food, housing, healthcare, and transportation, among many other variables, to determine the minimum wage to afford basic life necessities. In Hunterdon County, this wage for a single adult was determined to be \$15.46 per hour.

The information provided for each occupation is summarized below:

- **2015 Employment:** the number of workers employed in the occupation across all industries in 2015
- **Average Annual Openings:** the average number of annual openings in the occupation projected between 2015 and 2020. Openings include both new demand (from new jobs being created) and replacement demand (from retirements and other turnover).
- **Projected Change (2015-2020):** the number of jobs projected to be created between 2015 and 2020 between 2015 and 2020
- **Median Hourly Earnings:** the median hourly earnings of workers in the occupation in 2015. Earnings do not include benefits.
- **Average Monthly Postings:** the average number of online job advertisements being posted by county employers per month over the past 12 months (October 2014 to September 2015)
- **Average Monthly Hires:** the average number of workers being hired per month over the past 12 months (October 2014 to September 2015)
- **Postings to Hires Ratio:** compares the average number of monthly online job postings in the county over the past 12 months to the average number of hires over the same period. A high “Postings to Hiring Ratio” may indicate that employers are having difficulty finding workers to fill open positions. A low number may indicate that employers use means other than online job postings to find workers.
- **Top Skills Requested:** presents the skills most frequently requested by employers nationally, based on an analysis of online job postings
- **Top Employers:** presents the employers most frequently posting online job advertisements in the county
- **Certifications Requested (if applicable):** presents the certifications most frequently requested by employers nationally, based on an analysis of job postings. For some occupations, certifications are not typically required, in which case, this table is excluded.

Questions? Contact the Greater Raritan Workforce Development Board

Address:

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In-Demand Occupations

Registered Nurses

Assess patient health problems and needs, administer nursing care to ill. May advise patients on health maintenance and disease prevention. Licensing or registration required

Source: O-Net

Employment Analysis

Overview

2015 Employment
1,041
Annual Openings
37
Projected Change (2015-2020)
81 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
General Medical and Surgical Hospitals	645
Offices of Physicians	77
Hospitals (State Government)	73
Nursing Care Facilities (Skilled Nursing Facilities)	47
Home Health Care Services	43

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$36.80	\$37.35	\$31.95

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
Registered Nurses	182	23	7.91

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Experience	76%
Nursing	63%
Health	53%
Medical	47%
Healthcare	42%

Source: EMSI

Certifications Requested

Certifications	% of Postings with Certification
Basic Life Support (BLS)	23%
Accredited	21%
Advanced Life Support	16%
Licensed	16%
Rn License	14%

Source: EMSI

Top Employers

Company
Parlon Corp
Hunterdon Healthcare System
Hunterdon Medical Center
All About Staffing, Inc.
Nurses 24/7

Source: EMSI

*By number of online job ads

In-Demand Occupations

Customer Service Representatives

Interact with customers to provide information in response to inquiries about products and services and to handle and resolve complaints.

Source: O-Net

Employment Analysis

Overview

2015 Employment
707
Annual Openings
27
Projected Change (2015-2020)
34 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Direct Insurance (except Life, Health and Medical) Carriers	132
Supermarkets and Other Grocery (except Convenience) Stores	38
Insurance Agencies and Brokerages	30
Management of Companies and Enterprises	29
Commercial Banking	21

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$17.93	\$17.18	\$15.02

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
Customer Service Representatives	43	28	1.54

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Business	31%
Retail	23%
Scheduling	21%
Accuracy and Precision	16%
Data	14%

Source: EMSI

Top Employers

Company
Kelly Services, Inc.
Hunterdon Medical Center
Kohl's Corporation
Wawa, Inc.
Hunterdon Healthcare System

Source: EMSI

*By number of online job ads

In-Demand Occupations

Claims Adjusters, Examiners, and Investigators

Review settled claims to determine that payments and settlements are made in accordance with company practices and procedures. Confer with legal counsel on claims requiring litigation. May also settle insurance claims.

Source: O-Net

Employment Analysis

Overview

2015 Employment
384
Annual Openings
24
Projected Change (2015-2020)
68 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Direct Insurance (except Life, Health, and Medical) Carriers	343

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$35.14	\$33.32	\$29.70

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
Claims Adjusters, Examiners, and Investigators	5	8	0.63

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Business	46%
Customer Service	37%
Maintenance, Repair, & Operations	25%
Workers' Comp.	23%
Finance	22%

Source: EMSI

Certifications Requested

Certifications	% of Postings with Certification
Background Check	5%
Associate in Claims (AIC) Designation	4%

Source: EMSI

Top Employers

Company
Chubb Group of Insurance Companies
Nationwide Mutual Insurance Company
Asplundh Tree Expert Co.
Mueller Service Co., LLC
Insurance Overload Inc.

Source: EMSI

*By number of online job ads

In-Demand Occupations

Accountants and Auditors

Examines, analyzes, and interprets accounting records to prepare financial statements, give advice, or audit and evaluate statements prepared by others.

Source: O-Net

Employment Analysis

Overview

2015 Employment	477
Annual Openings	21
Projected Change (2015-2020)	33 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Accounting, Tax Preparation, Bookkeeping, and Payroll Services	171
Management of Companies and Enterprises	34
Direct Insurance (except Life, Health, and Medical) Carriers	24
State Government, Excluding Education and Hospitals	19
Local Government, Excluding Education and Hospitals	14

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$33.02	\$35.72	\$31.23

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
Accountants and Auditors	16	23	0.70

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Accounting	82%
Finance	77%
Audits	55%
Business	54%
Projects	43%

Source: EMSI

Certifications Requested

Certifications	% of Postings with Certification
Certified Public Accountant (CPA)	34%
Background Check	2%
Enrolled Agent (EA)	1%
Certified Internal Auditor (CIA)	1%

Source: EMSI

Top Employers

Company
Republic Services, Inc.
The Dubin Group
Intertek Group PLC
Construction Specialties, Inc.
Parker Lynch

Source: EMSI

*By number of online job ads

In-Demand Occupations

First-Line Supervisors of Retail Sales Workers

Directly supervise and coordinate activities of retail sales workers in an establishment or department. Duties may include management functions, such as purchasing, budgeting, accounting, and personnel work, in addition to supervisory duties.

Source: O-Net

Employment Analysis

Overview

2015 Employment
543
Annual Openings
20
Projected Change (2015-2020)
19 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Supermarkets and Other Grocery (except Convenience) Stores	59
Family Clothing Stores	40
Home Centers	31
Department Stores	30
Other Gasoline Stations	25

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$19.67	\$20.19	\$17.18

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
First-Line Supervisors of Retail Sales Workers	91	28	3.25

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Sales	73%
Retail	68%
Customer Service	68%
Communication	55%
Training	48%

Source: EMSI

Top Employers

Company
CVS Caremark Corporation
GNC Corporation
Hess Corporation
Maurices Incorporated
Charlie Charming Inc.

Source: EMSI

*By number of online job ads

In-Demand Occupations

General and Operations Managers

Plan, direct, or coordinate the operations of public or private sector organizations. Duties and responsibilities include formulating policies, managing daily operations, and planning the use of materials and human resources.

Source: O-Net

Employment Analysis

Overview

2015 Employment
622
Annual Openings
18
Projected Change (2015-2020)
28 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Management of Companies and Enterprises	26
Direct Insurance (except Life, Health, and Medical) Carriers	24
Restaurants and Other Eating Places	24
New Car Dealers	16
Local Government, Excluding Education and Hospitals	16

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$65.88	\$68.24	\$46.59

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
General and Operations Managers	18	32	0.56

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Sales	50%
Finance	43%
Planning	42%
Customer Service	37%
Retail	33%

Source: EMSI

Top Employers

Company
Radio Shack Inc
New York Life Insurance Company
Michaels Stores, Inc.
Ann Taylor
Vitamin World, Inc.

Source: EMSI

*By number of online job ads

In-Demand Occupations

Elementary School Teachers, Except Special Education

Teach students basic academic, social, and other formative skills in public or private schools at the elementary level.

Source: O-Net

Employment Analysis

Overview

2015 Employment
658
Annual Openings
18
Projected Change (2015-2020)
14 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Education (Local Government)	611
Elementary and Secondary Schools	37

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$30.89	\$30.20	\$25.92

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
Elementary Schools Teachers, Except Special Education	2	29	0.07

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Education	49%
School	46%
Elementary	30%
Learning	25%
Curriculum	23%

Source: EMSI

Top Employers

Company
Clinton Township School District
Michaels Stores, Inc.
Knowledge Learning Corporation

Source: EMSI

*By number of online job ads

In-Demand Occupations

First-Line Supervisors of Office and Administrative Support Workers

Directly supervise and coordinate the activities of clerical and administrative support workers.

Source: O-Net

Employment Analysis

Overview

2015 Employment
493
Annual Openings
17
Projected Change (2015-2020)
21 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Direct Insurance (except Life, Health, and Medical) Carriers	51
Offices of Physicians	26
Commercial Banking	24
Supermarkets and Other Grocery (except Convenience) Stores	24
Management of Companies and Enterprises	20

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$27.68	\$27.64	\$24.43

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
First-Line Supervisors of Office and Administrative Support Workers	31	20	1.55

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Business	47%
Scheduling	30%
Finance	29%
Accuracy and Precision	28%
Data	23%

Source: EMSI

Top Employers

Company
Hunterdon Medical Center
B.J. Tidwell Industries, Inc.
Hunterdon Healthcare System
The PNC Financial Services Group, Inc.
Volt Information Sciences, Inc.

Source: EMSI

*By number of online job ads

In-Demand Occupations

Secretaries and Administrative Assistants (Except Legal, Medical, and Executive)

Perform routine clerical and administrative functions like correspondence, scheduling appointments, organizing and maintaining files.

Source: O-Net

Employment Analysis

Overview

2015 Employment
761
Annual Openings
16
Projected Change (2015-2020)
34 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
Education (Local Government)	73
Religious Organizations	51
Local Government, Excluding Education and Hospitals	34
Direct Insurance (except Life, Health, and Medical)	24
Carriers	24
State Government, Excluding Education and Hospitals	24

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$17.81	\$18.69	\$15.97

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	19	39	0.49

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Filing	35%
Data	29%
Scheduling	27%
Meeting	27%
Business	25%

Source: EMSI

Top Employers

Company
Robert Half International Inc.
Maurices Incorporated
Kelly Services, Inc.
Hunterdon Healthcare System
Chubb Insurance Company Of New Jersey

Source: EMSI

*By number of online job ads

In-Demand Occupations

Automotive Service Technicians and Mechanics

Diagnose, adjust, repair, or overhaul automotive vehicles.

Source: O-Net

Employment Analysis

Overview

2015 Employment
400
Annual Openings
16
Projected Change (2015-2020)
29 New Jobs

Source: EMSI

Top 5 Industries (2015 Employment)

Industry	2015 Jobs
New Car Dealers	173
Automotive Mechanical and Electrical Repair and Maintenance	143
Automotive Parts and Accessories Stores	13
Automotive Body, Paint, Interior, and Glass Repair	12

Source: EMSI

Median Hourly Earnings

Hunterdon County	New Jersey	United States
\$20.93	\$20.66	\$16.58

Source: EMSI

Online Job Postings Analysis

Occupation	Avg Monthly Postings*	Avg Monthly Hires*	Postings to Hiring Ratio
Automotive Service Technicians and Mechanics	9	14	0.64

*Oct 2014- Sep 2015

Source: EMSI

Top Skills Requested

Skill	% of Postings with Skill
Repair	75%
Automotive	73%
Maintenance	54%
Mechanical	44%
Electricity	37%

Source: EMSI

Certifications Requested

Certifications	% of Postings with Certification
Automotive Service Excellence (ASE)	40%
ASE Certification	35%
Mobile Electronics Certification Program	1%

Source: EMSI

Top Employers

Company
The Goodyear Tire & Rubber Company
Mavis Tire Supply Corp.
Miller Toyota
A and B Garage
Audi

Source: EMSI

*By number of online job ads